Financial Statements with Independent Auditor's Report

December 31, 2023

GALLEROS ROBINSON
CERTIFIED PUBLIC ACCOUNTANTS, LLP

## **DECEMBER 31, 2023**

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of ANCOP Foundation (USA), Inc.

#### **Opinion**

We have audited the accompanying financial statements of ANCOP Foundation (USA), Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of ANCOP Foundation (USA), Inc. as of December 31, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of ANCOP Foundation (USA), Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about ANCOP Foundation (USA), Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

To the Board of Directors of ANCOP Foundation (USA), Inc. Page 2

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of
  expressing an opinion on the effectiveness of ANCOP Foundation (USA), Inc.'s internal
  control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about ANCOP Foundation (USA), Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Galleros Robinson CPAs, LLP

Cream Ridge, New Jersey October 14, 2024

## STATEMENT OF FINANCIAL POSITION

## **DECEMBER 31, 2023**

Α	SS	E٦	ΓS

Cash Contributions receivable Prepaid expense Other assets	\$	1,601,636 5,869 3,007 860
Total Assets	\$	1,611,372
LIABILITIES AND NET ASSETS		
Liabilities Accounts payable and accrued expenses	\$	38,988
Net Assets Without donor restrictions With donor restrictions Total Net Assets	_	203,075 1,369,309 1,572,384
Total Liabilities and Net Assets	\$	1,611,372

#### **STATEMENT OF ACTIVITIES**

## YEAR ENDED DECEMBER 31, 2023

	Without Donor Restrictions	With Donor Restrictions	Total
SUPPORT AND REVENUES			
Contributions	\$ 50,926	\$ 492,704	\$ 543,630
In-kind contributions	-	11,679	11,679
Special events	73,800	613,196	686,996
Interest and other income	984	-	984
Net assets released from restrictions	980,469	(980,469)	
Total Support and Revenues	1,106,179	137,110	1,243,289
EXPENSES			
Program services	999,795	-	999,795
Supporting services	208,735	<u> </u>	208,735
Total Expenses	1,208,530		1,208,530
Change in Net Assets	(102,351)	137,110	34,759
NET ASSETS, BEGINNING OF YEAR	305,426	1,232,199	1,537,625
NET ASSETS, END OF YEAR	\$ 203,075	\$ 1,369,309	\$ 1,572,384

#### STATEMENT OF FUNCTIONAL EXPENSES

#### YEAR ENDED DECEMBER 31, 2023

	Program Services					Supporting Services											
	Educational	Cor	nmunity			S	ocial		Ger	neral and					Total		
	Assistance	Deve	elopment	ŀ	lealth	M	inistry	 Total	Adm	inistrative	Fu	ndraising		Total	_ <u>E</u>	xpenses	
Grants/subrecipients	\$ 839,935	\$	27,495	\$	18,313	\$	9,700	\$ 895,443	\$	-	\$	_	\$	_	\$	895,443	
In-kind supplies	-		11,679		_		-	11,679		_		_		_		11,679	
Subtotal	839,935		39,174		18,313		9,700	 907,122		-				-		907,122	
Salaries and wages	4,351		387		_		_	4,738		4,931		_		4,931		9,669	
Payroll taxes	432		38		_		_	470		490		_		490		960	
Subtotal	4,783		425		-		-	5,208		5,421				5,421		10,629	
Professional fees	38,931		1,339		669		669	41,608		31,272		_		31,272		72,880	
Special events direct expenses	, -		· -		_		_	· -		· -		56,503		56,503		56,503	
Fundraising expenses	-		-		-		-	-		-		40,304		40,304		40,304	
Accounting	18,943		702		351		351	20,347		14,733		-		14,733		35,080	
Credit card charges	10,591		-		-		-	10,591		-		7,059		7,059		17,650	
Tech infrastructure expenses	9,139		-		-		-	9,139		-		4,573		4,573		13,712	
Travel, conferences and meetings	-		-		-		-	-		11,057		-		11,057		11,057	
Insurance - non-employee	-		-		-		-	-		10,937		-		10,937		10,937	
Rent, parking and other occupancy	-		-		-		-	-		8,251		-		8,251		8,251	
Office supplies and expenses	-		-		-		-	-		6,377		-		6,377		6,377	
Marketing	3,610		-		-		-	3,610		-		-		-		3,610	
Telephone and telecommunications	-		-		-		-	-		3,453		-		3,453		3,453	
Filing fees	-		-		-		-	-		3,119		-		3,119		3,119	
Bank charges	-		-		-		-	-		2,316		-		2,316		2,316	
Advertising expenses	1,214		-		_		-	1,214		-		810		810		2,024	
Postage, shipping and delivery	956		-		-		-	956		-		638		638		1,594	
Miscellaneous expenses			<u>-</u>					 	_	1,912			_	1,912	_	1,912	
Total Expenses	\$ 928,102	\$	41,640	\$	19,333	\$	10,720	\$ 999,795	\$	98,848	\$	109,887	\$	208,735	<u>\$ 1</u>	1,208,530	

#### STATEMENT OF CASH FLOWS

## YEAR ENDED DECEMBER 31, 2023

CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$	34,759
Adjustments to reconcile change in net assets		
to net cash from operating activities		
Decrease in assets		
Contributions receivable		3,196
Prepaid expense		1,111
Increase in liabilities		
Accounts payable and accrued expenses		28,900
Net cash from operating activities	_	67,966
Net change in cash		67,966
CASH, BEGINNING OF YEAR		1,533,670
OADII, DEGIMMING OF TEAK		1,000,010
CASH, END OF YEAR	<u>\$</u>	1,601,636

## SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:

No taxes or interest were paid during the year.

#### **NOTES TO FINANCIAL STATEMENTS**

**DECEMBER 31, 2023** 

#### 1. ORGANIZATION AND NATURE OF ACTIVITIES

ANCOP Foundation (USA), Inc. (the "Organization") was incorporated on November 27, 2000 as a nonprofit public benefit corporation in the State of California. The term "ANCOP" is an acronym for "Answering the Cry of the Poor." The Organization provides assistance to the needy and the marginalized by supplying money, goods and services in targeted depressed areas of the world. The Organization provides funding for the construction of low-cost houses for eligible poor families. The Organization is active in twelve major regional areas in the United States.

From inception until 2010, the Organization had an agency agreement with GK CDFI to carry out programs in the Philippines.

# Agreement with CFC ANCOP – Global Foundation Inc (formerly CFC ANCOP-TEKTON FOUNDATION INC)

In 2010, the Organization entered into an agency agreement with CFC ANCOP – Global Foundation Inc (the "Agency"), a non-profit organization incorporated under the laws of the Philippines, whereby the Agency will assist the Organization in the implementation of the latter's education and community development projects in the Philippines (e.g. building of ANCOP houses) intended to benefit indigent families.

The Organization covers the direct program expenses and remunerates the Agency for its services equivalent to ten percent (10%) of all payments to the Agency.

#### Educational Assistance Programs

#### a. Elementary Level (for children aged 6 to 13)

This is a program for children, aged 6 to 13, which is either school or community based educational curriculum in depressed and marginalized communities which aims to rebuild hope and allow opportunities for growth and development, and provides assistance in keeping indigent, deserving elementary children in school or provide an out-of-school child non-formal or alternative education program and other basic social services.

#### b. High School Level (for youth aged 14 to 18)

This is a program for youth, aged 14 to 18, that empowers them to become active agents of change in their social environment through their access in a formal school or non-formal education program. This program aims to give indigent high school, out-of-school youth, juvenile delinquents, drug addicts and gang members a second chance in life through opportunities for a formal, non-formal or alternative education and access to social services.

#### **NOTES TO FINANCIAL STATEMENTS - CONTINUED**

#### 1. ORGANIZATION AND NATURE OF ACTIVITIES - CONTINUED

#### Educational Assistance Programs - Continued

c. Vocational/College Level or Degree or Non-degree Courses (for youth aged 18 and above)

This is a program that helps the poor who are gifted or deserving youth to pursue their dreams of obtaining further education through a vocational, college, degree or non-degree educational program through a scholarship.

#### d. Seminary Courses

This is a program to help those who have a calling to a religious vocation but have no sufficient means to support their seminary studies.

e. Technological & Vocational Education and Training ("TVET")

This is a program for young parents of ANCOP scholars, ANCOP shelter beneficiaries, and anyone 45 years old and younger whose family income does not exceed around \$330 per month. TVET skills training programs are short-term, from 10 to 20 days, with the participants usually afforded the opportunity to be hired by companies supporting the program.

#### Community Development Programs

#### a. Shelter

Homes are built or improved into housing structures that are fit for human habitation, approximately 20 square meters in floor area, with working toilet and kitchen, concrete walls and flooring, galvanized iron roof, sturdy wall frame, exterior and interior finish and based on engineered certified plans and drawings and technical specifications of a typical ANCOP house or according to the type of house agreed upon between the Organization and the Agency.

#### b. Community Facilities

Programs that improve overall landscape of the community and provide common facilities and infrastructures such as multi-purpose centers, communal water systems, drainage, pathways, parks or playground.

#### **Health Programs**

This program includes surgical, dental and medical missions to depressed areas and areas devastated by calamities.

#### **NOTES TO FINANCIAL STATEMENTS - CONTINUED**

#### 1. ORGANIZATION AND NATURE OF ACTIVITIES - CONTINUED

#### **Disaster Relief Programs**

Under this program, the Organization provides assistance to victims of natural disasters and humanitarian crises. This includes the immediate provision of the basic needs of affected families including clothes, mats and blankets, non-perishable food, drinkable water, hygienic supplies, and medicines. Volunteer doctors and other medical practitioners may also be dispatched to affected areas to address the medical needs of calamity victims.

#### **Economic and Livelihood Programs**

Under this program, the Organization extends financial assistance to economic and livelihood projects aimed at empowering communities, helping them become self-reliant and economically sufficient.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Accounting and Presentation

The financial statements of the Organization have been prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP"), which require the Organization to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions. Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the board of directors.

Net assets with donor restrictions. Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **NOTES TO FINANCIAL STATEMENTS - CONTINUED**

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

#### Contributions Receivable

Contributions receivable at December 31, 2023 consists of pledges receivable. Management has determined no allowance for doubtful accounts is necessary.

## Revenue Recognition

The Organization is supported primarily through contributions. In accordance with ASU 2016-14, Not-for-Profit Entities (Topic 958) – *Presentation of Financial Statements of Not-for-Profit Entities*, contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contribution is recognized. All other donor restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. As permitted by Topic 958, donor-restricted contributions whose restrictions are met in the same year may be reported as unrestricted support.

#### **Contributions**

Contributions are provided to the Organization either with or without donor restrictions. Revenues and net assets are separately reported to reflect the nature of those gifts - with or without donor restrictions. The value recorded for each contribution or grant is recognized as follows:

Nature of the Gift	Value Recognized
Conditional gifts and grants, with or without restrict	ctions
Gifts and grants that depend on the	Not recognized until the gift becomes
Organization overcoming a donor-imposed	unconditional, i.e., the donor-imposed
barrier to be entitled to the funds	barrier is met
Unconditional gifts and grants, with or without res	trictions
Received at date of gift - cash and other assets	
Received at date of gift - property, equipment and long-lived assets	Estimated fair value
Expected to be collected within one year	Net realizable value
Expected to be collected in future years	Initially reported at fair value determined using the discounted present value of estimated future cash flows technique

#### **NOTES TO FINANCIAL STATEMENTS - CONTINUED**

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

#### **Contributions - Continued**

Contributions received and unconditional promises to give are recorded as public support at fair value in the period received and are considered to be net assets without donor restrictions unless specifically restricted by the donor. Contributions are recorded net of estimated uncollectible amounts. Conditional contributions are recognized as revenue when the conditions on which they depend have been substantially met. The Organization records contributions as donor restricted if they are received with donor stipulations that limit their use either through purpose or time restrictions.

When donor restrictions expire, that is, when a time restriction ends or a purpose restriction is fulfilled, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Restricted contributions received and expended in the same fiscal year are reflected as without donor restrictions.

#### **Donated Services and Supplies**

Donations of services and supplies are recorded as contributions at their fair value at the date of donation. The Organization reports the donations of goods as unrestricted support, unless explicit donor stipulations specify how the donated assets must be used. Contributed services are reported as contributions at their fair value if such services create or enhance nonfinancial assets, would have been purchased if not provided by contribution, require specialized skills and are provided by individuals possessing such specialized skills.

The financial statements do not reflect the value of the services for volunteers in the Organization's various programs because, although substantial, no reliable basis exists for determining the appropriate amount.

#### Functional Allocation of Expenses

The costs of providing various programs and activities have been summarized on a functional basis in the statement of activities. The statement of functional expenses presents the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The expenses that are allocated include the following:

ExpenseMethod of AllocationSalaries and wagesFull time equivalentProfessional feesFull time equivalentOther expensesFull time equivalent

#### **NOTES TO FINANCIAL STATEMENTS - CONTINUED**

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

#### Accounting for Uncertainty in Income Taxes

The Organization recognizes the effect of income tax positions only if those positions are more-likely-than-not be sustained upon examination by taxing authorities. Management has determined that the Organization had no uncertain tax positions that would require financial statement recognition. The Organization is no longer subject to audits by the applicable taxing jurisdictions for periods prior to 2020. Currently, there are no audits in progress.

#### Income Taxes

The Organization is exempt from federal income taxes under Section 501(c)(3) of the U.S. Internal Revenue Code.

#### Subsequent Events

The Organization has evaluated subsequent events through October 14, 2024, which is the date the financial statements were available to be issued.

#### 3. CASH

Cash maintained in bank accounts consist of the following at December 31, 2023:

\$ 791,183
 810,453
 _
\$ 1,601,636
\$  \$

All cash balances are insured by the Federal Deposit Insurance Corporation up to \$250,000. The Organization maintains its cash in bank deposit accounts that at times may exceed federally insured limits. The Organization has not experienced any losses in such accounts. Management believes the Organization is not exposed to any significant credit risk related to cash.

#### **NOTES TO FINANCIAL STATEMENTS - CONTINUED**

#### 4. LIQUIDITY AND AVAILABILITY

The Organization's financial assets available within one year of the statement of financial position date for general expenditures are as follows:

Cash	\$ 1,601,636
Contributions receivable	5,869
Less amount not available to be used within one year	
Donor restricted net assets	 (1,369,309)
	\$ 238,196

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.

## 5. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are available for the following purposes as of December 31, 2023:

	Beginning		Rel	eased from	Ending
Restricted Purpose	Balance	Revenues	Revenues Restrictions		Balance
Educational Assistance	\$ 1,212,348	\$ 1,076,033	\$	(928,102)	\$ 1,360,279
Community Development	13,829	26,879		(40,708)	-
Health	220	11,439		(11,659)	-
Disaster Relief	5,802	3,228			9,030
Total	\$ 1,232,199	<u>\$ 1,117,579</u>	\$	(980,469)	\$ 1,369,309

#### 6. GRANTS/SUBRECIPIENTS

During the year, \$907,122 was granted to the Agency to benefit various programs, as follows:

Educational assistance program	\$ 839,935
Community development program	39,174
Health program	18,313
Social ministry	 9,700
Total	\$ 907,122

## **NOTES TO FINANCIAL STATEMENTS - CONTINUED**

## 7. SPECIAL EVENTS

The Organization held several special events during the year, which included the ANCOP Walk, in-person and virtual, held from July 15 to October 31, 2023. Income from the various special events are as follows:

	ANCOP	Various	
	Virtual Walk	Events	Total
Special events revenues	\$ 506,752	\$ 180,244	\$ 686,996
Special events direct expenses	(57,995)	(38,812)	(96,807)
Special events indirect expenses	(13,080)		(13,080)
Special events income	\$ 435,677	\$ 141,432	\$ 577,109